Esanda Upstream Oil & Gas Training Capability Statement

Professional Development training

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- Vocational training and assessment
- Competency Management
- Development & Assessment
- Open scheduled training/workshops
- In-house training/workshops
- Continuing professional development
- Capacity building programmers
- Graduate training programmers
- Masters in Energy Management
- Client tailored mentoring/coaching



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Who We Are

Global upstream oil and gas training specialists

Esanda Team

A group of highly experienced geologists, geoscientists, engineers, commercial and financial experts, with practical international experience.

Unique Selling Points

- Professional development training
- Virtual Instructor Led Training
- Blended Learning methods
- Interactive eLearning
- Vocational training and assessment
- Competency Management and Assessment
- IWCF & IADC certification
- Core team of Subject Matter Experts (SMEs)
- Ongoing coaching/mentoring and online support
- Follow on support to client's specific needs through our trainer's practical industry experience
- All courses accredited by the relevant certification service
- Flexible and responsive to client needs



What We Do

Esanda delivers standard and tailored training programmes from introductory sessions to Masters level programmes

Esanda Provides

- Professional Development training
- Vocational training and assessment
- Competency Management, Development & Assessment
- Open scheduled training/workshops
- In-house training/workshops
- Continuing professional development
- Capacity building programmes
- Graduate training programmes
- Masters in Energy Management
- Client tailored mentoring/coaching and online support programmes

Esanda Course Offerings

- Off the shelf training
- Tailored courses/workshops
- Graduate training programmes
- Masters level courses
- Coaching/mentoring programmes
- IWC & IADC programmes

Onshore





Offshore

Subsea

Conventional





Unconventional







Training

Programmes are designed to meet our clients' needs

Professional Development Training

All upstream oil and gas disciplines

- Geology
- Geophysics
- Petrophysics
- Drilling engineering
- Production engineering
- Reservoir engineering
- Field Development Planning (FDP)
- Oil and gas processing & facilities Eng.
- LNG, FSRU
- Lifecycle costing
- Economics, finance, commercial and accounting
- Project management and operations
- Decommissioning
- Professional effectiveness
- Health, safety and environment

Esanda Resources

- Oil and gas production handbook
- FDP planning handbook
- Upstream illustrated oil & gas glossary
- LNG glossary

Vocational Training

Development of in-country training, assessment and facilities for electrical, mechanical, instrumentation, process, welding and fabrication technicians, including:

- Introduction of international occupational standards
- Introduction of training and assessment standards satisfying international occupational standards
- "Realistic Working Environment" (RWE) to international standards
- Develop trainer capacity in teaching , assessment and verification skills and knowledge
- Supply teaching and assessment materials to International Occupational Standards
- Develop frameworks that integrate Technical Vocational Education and Training and apprenticeships for the local Oil & Gas Industry
- Vocational training facility design and construction



Training continued

Competency Management & Assessment

Esanda deliver competency management and assessment systems to identify skills, software and hardware gaps and develop programmes to address these gaps.

Open/Public Scheduled Training Esanda run open public courses

Masters Level Programmes Esanda support the ESCP Masters in Energy Management.

In-House Training

For specific client requests or where the demand makes it more cost effective than attending open/public course.

eLearning

Interactive eLearning modules which can be combined to provide blended learning courses

Bespoke Training

Esanda will tailor course material to meet a client's specification.

Graduate Training

Esanda support the ENI graduate training programmes, ranging from 4-9 months in duration. This includes classroom based activities as well as extensive geological field work.

Capacity Building

We work with NOCs, IOCs and governments to develop capacity building programmes in frontier areas such as East Africa and PNG.

Coaching/Mentoring

We develop long term relationships by providing ongoing coaching and mentoring to clients remotely and online.

Esanda also offers tailored coaching and mentoring of staff, with our specialists on site.



Esanda works with a select group of complementary organisations.

Society of Petroleum Engineers (SPE) The pre-eminent society of the oil and gas industry. <u>www.spe.org</u>

Aberdeen Drilling School (ADS) Leader in well control training, with fullsize rig-floor and portable simulators . www.aberdeendrilling.com

ESCP/RCEM Europe Business School The oldest business school in the world (est. 1819) with campuses in Paris, London, Berlin, Madrid, and Turin. www.escpeurope.eu

Ugicon United Gulf Industrial Consotia. Providing Services in a One Stop Shop www.ugicon.com

Cults Consultancy Vocational training and assessment specialists. www.cultsconsultancy.com

















Clients

Esanda services a diverse range of organisations involved in the energy sector.

- National oil companies (NOC)
- International & Independent Oil Companies (IOCs)
- Financial, legal, insurance and investment advisors
- Service companies and suppliers
- Conference, event and media organisers
- Professional bodies and industry organisations, e.g. SPE
- Non-Governmental Organisations (NGOs)
- Academic institutions
- Government and regulatory agencies, e.g. Department of Energy and Climate Change(DECC) UK





Training Facilities

EMEA: Europe, Middle East, Africa London, United Kingdom 527 Finchley Road London, NW3 7BG

Aberdeen, United Kingdom 50 Union Glen Aberdeen, AB11 6ER

Dubai, UAE

Dubai Industrial Park Dubai, 122206 United Arab Emirates

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Americas

Mexico City, Mexico

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Jakarta, Indonesia

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Chonburi, Thailand

33/30 Moo.1, T Naklua A. Banglamung Chonburi 20150

Perth, Australia

Level 15 251 Adelaide Terrace

Melbourne, Australia Hornby Street Windsor 3181



Quality Assurance & Certification

Esanda are committed to continual quality improvement.

Quality Assurance

Quality Management System (QMS) is aligned with ISO 9001-2008, covering:

- Course development
- Course peer review
- Course pre-survey
- Incorporate pre-survey feedback
- Course delivery
- Course feedback survey
- Review course feedback and revise course material if required

Certification

Professional development courses have received Continuing Professional Development (CPD) certification, under the UK CPD scheme. <u>www.cpduk.co.uk</u> Participants receive CPD credits by attending Esanda accredited training.



Vocational training is designed to the international OPITO standards, <u>www.opito.com</u> or local equivalent.

Awards

Esanda received the IHS Spectrum award for industry excellence and shortlisted for the El Communications Award.

IHS SPECTRUM Excellence Awards Celebrating Achievement of Business Goals Through Information, Analytics and Expertise



Shortlisted for Energy Industry Communications award



Operating Regions

Esanda operates on a global basis

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